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Commercial
Finance

Accounts Receivable Managers International

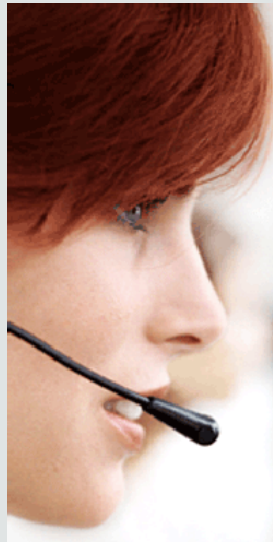
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We provide management and maintenance of Accounts Receivable, for businesses and banks. We can do it all, or share the work with your staff.



We collect international transactions.



We provide worldwide credit insurance on your A/R.



We can resolve disputes with your customers.

ARMI Commercial
Finance 1609 West
Magnolia Blvd Burbank
CA 91506 Phone: 818-
846-9772 Fax: 818-845-
0697 web-inquiry@arm2.com

Accounts Receivable Service

Program Our free DataView® software provides complete Accounts Receivable support for all the routine account maintenance and collection work needed to collect your Accounts Receivable. Our staff works on-line as if we were in your office, together with your own people. Our software enables you and us to work on accounts simultaneously, while we remain completely invisible to your customers. You control who we contact and when. ([more](#))

● **Credit Management Services** We

can act as your Credit Manager, or supplement the existing credit functions within your company. Credit is our specialty. We have 20 years experience analyzing customer data and granting appropriate credit limits. ([more](#))

● **Worldwide Credit Insurance**

Coverage We provide credit insurance for our clients' sales on credit to customers, anywhere in the world, starting as low as 0.6% percent (\$6.00 per \$1,000.00 of coverage). ([more](#))

● **Dispute Resolution and Collection Program**

We provide dispute resolution between you and your clients saving your valuable relationship while effecting the collection of past due account balances. We can also collect from tough accounts when toughness is needed. ([more](#))

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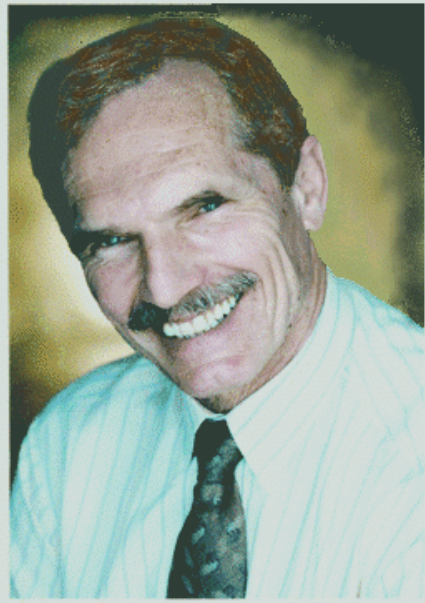
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Jan L. Slort, CEO

ABOUT ARMI

Accounts Receivable Managers International, formerly the International Division of Commercial Finance of California, is located in Burbank, California. We specialize in Accounts Receivable services and credit management, particularly for firms located outside the United States for their business transactions in the United States. Jan Slort, the CEO, was born in Holland. After many years of consulting to the Commercial Finance Group on international matters, he joined the company in 1993 and became Manager of the International Division in 1994. He became a California CPA and held the position of Vice President of Finance and Chief Financial Officer of several NYSE listed companies. He obtained an Executives MBA from Pepperdine University in



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1978. In April OF 2005, Mr. Slort purchased the company and renamed it Accounts Receivable Managers, International (ARMI). He speaks Dutch, German and English fluently and has a working knowledge of Spanish.

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You may send us a regular email, or you may send us email using this form. None of the boxes are required.

Name:

Company:

Phone:

Fax:

E-Mail:

Address:

City:

State/

Province:

Zip/

Postal:

Country:

How did you find our website?

(optional)

Your Questions or Comments:



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ACCOUNTS RECEIVABLE SERVICES PROGRAM

Accounts Receivable are the most liquid assets in your company after cash. When the A/R are serviced right, they yield the cash your business needs to function.

- **Accounts Receivable Maintenance Software** Our free DataView® software provides complete accounts receivable support for all the routine account maintenance and collection work that is so essential for collecting your Accounts Receivable. We maintain a written record of each contact during the account follow-up process with the content of each conversation. We provide customers with statements, and copies of invoices (the most frequent reason given for payment delays). We also provide paid invoice statements, and payment histories.



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- **Save up to 50%** You will save money over your present system, increase your cash flow, provide better service for your customers, have greater control over your Accounts Receivable growth, and reduce your risk when selling on credit. Your professionally maintained Accounts Receivable will impress you, and your banker. You may also choose to provide "read only" access to the system to your bank, to increase their visibility and confidence. This often leads to increases in your credit lines and loans.
- **Quick & Easy Does It** We provide immediate start-up by installing a link to our servers on your PC. We maintain the data between your system and ours electronically, with little or no additional work for your staff. We begin collection calls the same day, and create a written call log of the contents of the contacts we have made with your customers. We send invoice copies and statements, and reminder notices as needed.
- **DataView®** A link from your PC to our servers installs in a few minutes over the Internet. Nothing else is required to be installed on your computers. The system can be accessed by you from multiple locations, world-wide, simultaneously. This is ideal for international, or multiple branch companies. You may use DataView® from desktop, mobile hand held, and Tablet PCs of the Windows, Mac, and Linux families. Our program provides a scheduled systematic way of maintaining and contacting your open account customers, in a timely and organized manner. Since you are on-line in the same system with us, our respective staffs are immediately aware as data is developed by each of us. The results of our customer maintenance calls as well as your staff's input is fed into the system with the results of their contact, such as phone calls, or visits by the customer, or visits to them by your Sales Staff. By entering when a customer has given a check to one of your Salesmen, or made a payment commitment, in the DataView® contact record, our respective staffs can omit a scheduled collection call.
- **Complete Set of Services** Connected with our Accounts Receivable Management Program, we also provide [Credit Management](#) and [Credit Insurance](#). ([more](#))

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CREDIT INSURANCE

If your largest customer fails, will you survive the loss? Like health insurance, it's not a question of if you will need it, but when.

● We Buy A/R Insurance at a Discount

We buy very large Credit Insurance policies from major international credit insurance providers. Our policy size reduces the premium. Because of our credit expertise and relationship to you, we have been given a large discretionary limit by our insurers. This enables us to provide even faster responses to your coverage requests. Our low claims record over the past 12 years gives our insurers the confidence to give our submissions the highest credit limits and approval percentages.

- **We Do the Compliance Work** We are responsible for maintaining your coverage in compliance with the insurer's collection procedures and reporting requirements. So we are sure that the protection you bought will be there when you need it.



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- **How to Submit a Customer for Coverage?** You provide us with the customer's name, address, terms, and the amount of the impending sale. We will notify you of the coverage available for that customer, usually within an hour.
- **What is a Loss and When Does It Occur?** A loss is considered to have occurred when a customer does not pay a covered invoice, within 90 days of the due date, including any extension given. The reason for non-payment must be a financial one, whether a formal bankruptcy has been declared, or they simply fail to pay.
- **What Does It Cost?** Premiums start at 1% of the invoice value for a single customer. There are significant saving when more accounts are enrolled.
- **Complete Set of Services** Please read about our related [Accounts Receivable Management Program](#), and our [Credit Management](#). ([more](#))

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DISPUTE RESOLUTION

Your customer has a dispute with you. If you resolve it with him in an agreeable way, he becomes a better customer.

- Resolving Disputes** Customers who delay payments may need a debt repayment program, or they may be unhappy with some aspect of their transaction. When the reasons for their payment delays are addressed in a constructive courteous manner, your relationship with the customer can often be preserved. When our staff discovers the problem during the account collection process, you or your staff are guided by us to the resolution.
- Restructuring Debt** Our work is especially effective in cases of restructuring a debt, or securing additional collateral. Many customers translate a minor mistake or incomplete service into negligence by you. By using us to contact them, you show the concern and interest that they felt was lacking in the first place. The intervention becomes the way each of you can begin to address the real problem and solve it, forging a good relationship for the future. We also collect from tough accounts when toughness is needed.



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CREDIT MANAGEMENT

Your credit manager must decide if you can safely sell on credit. It's not only important, it's crucial.

- Setting Credit limits** We can be your Credit Department, or supplement your existing staff. We obtain credit reports from credit agencies on-line. For new customers, we send them a credit application on your behalf, and check vendor and bank references in as little as one day. We analyze financial statements, and recommend credit limits. We inform you when conditions change. This will help you set the amount of credit and terms you are giving each customer before they place an order. Giving credit must be done promptly and set at an appropriate level for each customer. If you set the credit limits too low, or you are too slow to approve their transactions, the most credit worthy customers will go elsewhere. If you make the terms too long, you hurt your cash flow. If your limits are too liberal, you invite slow paying accounts and bad debts. We help overcome these problems. Your Order Department has access to the system, to check on credit limits and balances before processing orders. ([more](#))
- Complete Set of Services** Please read about our related [Accounts Receivable Management Program](#), and our [Credit Insurance](#). ([more](#))



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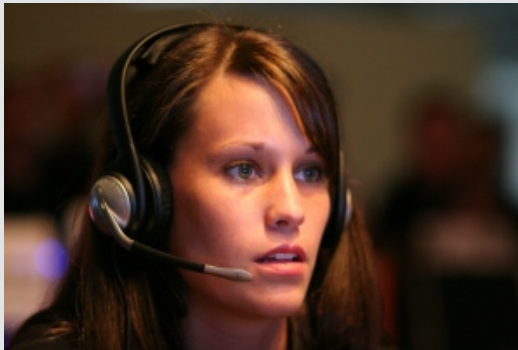
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DEMONSTRATION MOVIE

You need to use
your browser's
BACK button to
return.

[Click to PLAY
MOVIE](#)

If you do not hear the sound, or if the movie fails to play properly, please call us, for a live demonstration. Our multilingual professionals are always happy to give you a live demonstration using your own data. Call (USA +1) 818-846-9772 between 7:30 AM and 4:30 PM California time. Note: Please click "Back" on your browser to return to the ARMI web site at [arm2.com](#) There are controls for rewind, back-up, play, and pause at the bottom of the [movie](#).

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SOFTWARE

Windows users can use our A/R system right now with the software already on their computer.

- **We Use Only Microsoft Software for Access** Our free DataView® software runs on our servers. We provide a very high level of security, but your access to your data is easy. It is so efficient, even a dial up connection is possible.
- **Flexible Software** Any number of your staff, or ours, can use our A/R system simultaneously, making our system the most flexible A/R solution available. You can even use it from a laptop, a handheld computer, or Tablet PC, while on the road. On Windows XP (Pro or Home), you will find it under Start | All Programs | Accessories | Communications | Remote Desktop Connection. On Windows 2000, NT4, Millennium, or 98, you will need to download and install the program yourself. After you install it, it will appear in the same place on your menus (Accessories | Communications). You may download it free from Microsoft.com directly [at this link](#). You may also [download it from us at this link](#).



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We can also enable Mac and Linux users to use our DataView® A/R system.

- **Call Us at (USA +1) 818-846-9772**

Call us between 7:30 AM and 4:30 PM California time, to get the login credentials you will need to access our secure servers, and get a live demonstration today from our multilingual professional staff.

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servicing your A/
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In order to give you an approximate cost estimate, please download the Worksheet. By answering the questions, we will be able to discuss a reasonable program and cost with you. Please call for a free password to open our PDF files.

[Services and Cost Estimate Worksheet \(PDF file\)](#) [Our Services in Detail \(PDF file\)](#)

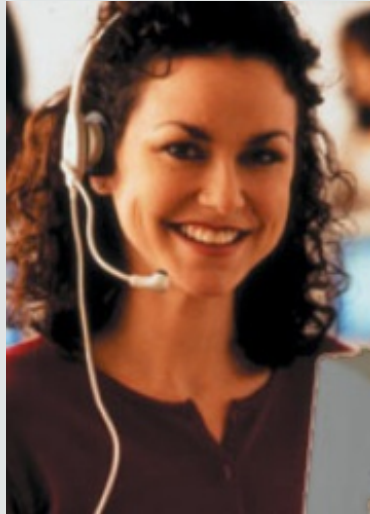
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ARMI A/R PROGRAM FOR BANKS

We have a special program for banks who lend based on A/R assets, and for the Special Assets Department of commercial banks.

- Specialized A/R Management Program for Banks** Our Receivable Manager® Accounts Receivable Service and Real-Time Monitoring Program was specially designed for the Accounts Receivable Lender and the Special Assets Department of banks. You, the banker, may have some non-performing loans in your portfolio. Or your Client may be requesting a larger credit line. ARMI's Receivable Manager® program helps the Bank's Client reduce A/R collection costs; and reduce bad debts due to ARMI's efficient and timely collection, and careful evaluation and re-evaluation of customer credit lines. The Bank, with the Client's approval, gains real-time visibility into the Client's A/R situation. Should



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legal action be necessary against one of the Client's customers for non-payment, excellent records of all collection contacts have been maintained by ARMI. By using ARMI to handle the A/R, all three entities, ARMI who is often doing the billing and collecting, the Bank's Client, and the Bank, can all simultaneously monitor the A/R, generate reports, and ensure the best preservation of the collateral. We have prepared a brief slide show (PowerPoint style) presentation specifically for bank managers. It is narrated, and is useless without sound on your computer. [Click here to play the presentation for banks now.](#) [Click here to download a .EXE file to play the presentation later \(Windows only\).](#)

- **A/R Insurance**

- **Dispute Resolution and Collection**

Program ARMI's A/R insurance, and collections abilities have been particularly appreciated by banks who are lending on A/R. Please read about these services on the links just above.

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